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<http://www.lead2pass.com/c-tscm62-66.html> QUESTION 71 Your sales document type has been configured with the following number systems: Number range internal assignment: 01 Number range external assignment: 02 Item number increment: 10 Sub-item increment: 1 Which statements regarding the above configuration settings are correct? (Choose two) A. When you enter a sales document number manually and save the sales document, a number from number range 01 is assigned to the document. B. Sub-items in an exploded bill of material (BOM) list are numbered with increments of one. C. When the sales order is saved, a new sequential document number is generated by the number range 02. D. The sales document can receive an external document number from number range 02 or an internally assigned document number. Answer: BD QUESTION 72 What are differences between value contracts and scheduling agreements? (Choose two) A. Value contracts contain both a target quantity and a target value. B. Value contracts can be created without item categories. C. Value contracts require release orders. D. Value contracts cannot perform an availability check (ATP). E. Value contracts have schedule lines. Answer: CD QUESTION 73 What steps are included in the cash sales process? (Choose three) A. When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03. B. There is no need for a delivery because the customer receives the products immediately. C. When you save the cash sales, the system prints a document - BA00 - that can be given to the customer as an order confirmation. D. When you save the cash sales, the system automatically creates a delivery. E. The system does not print invoices during billing. Answer: ADE QUESTION 74 What is the difference between the SAP sales documents "Delivery Free-of-Charge" and "Subsequent Delivery Free-of-Charge"? A. Subsequent Delivery Free-of-Charge uses the item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses the item category TAN, which carries out pricing and billing. B. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order. C. Subsequent Delivery Free-of-Charge uses the billing type 'Pro Forma Invoice for Delivery' (F8). Delivery Free-of-Charge is not invoiced. D. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement. Answer: D QUESTION 75 How do the sales document types "rush order" and "cash sales" differ? (Choose two) A. For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done. B. For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary. C. When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually. D. For cash sales, you have to use a billing type which will post to the appropriate cash accounts. For a rush order, you can use a standard billing type for invoicing. E. For cash sales, you have to set a lead time for the requested delivery date of 7 days from today. For rush orders you have to set it for today's date. Answer: AD QUESTION 76 You are requested to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered. What do you have to do to make this happen? A. Set the completion rule in the item category for the quotation. B. List the reference document number field in the incompleteness procedure for the sales order item category. C. Set the quotation messages function in the sales order document type. D. Set the quotation messages function in the quotation sales document type. Answer: C QUESTION 77 In a sales order, the schedule line category CP was found. The sales document item contains the following information: The MRP type from the material master is M0 and the relevant item category is TAN. The assignment table for schedule line categories has no entry for the combination of TAN and M0. How was the schedule line category determined in this case? A. The schedule line category was determined by the system in the assignment table with only the criteria item category. B. The schedule line category was determined by the system in the assignment table using the item category and item usage criteria. C. The system used the default schedule line category assignment table with the item category and SD document category criteria. D. The system used the default schedule line category from the Customizing of the sales document type. Answer: A QUESTION 78 A sales order is to be delivered with a material and quantity using TAN. What configuration settings are necessary? (Choose two) A. The item category needs to be set to relevant for delivery. B. The sales document type needs to be set to relevant for delivery. C. The schedule line category needs to be set to relevant for delivery. D. The item category needs to be set to schedule line allowed. Answer: CD QUESTION 79 What is controlled by the item category of a sales document item? (Choose three) A. Whether an item is relevant for billing B. Whether the availability

check is performed C. Whether an item is relevant for pricing D. Whether schedule line items are allowed E. Whether an item is relevant for rejection and a reason for rejection is assigned to it Answer: ACD QUESTION 80 Which document flows describe possible standard sales processes? (Choose two) A. Inquiry - Quotation - Value contract - Order with reference to the value contract - Invoice - Accounting document B. Standard order with reference to a Quotation - Delivery - Transfer order - Post goods issue - Invoice - Accounting document C. Inquiry - Quotation ?Order - Transfer order - Post goods issue - Invoice - Accounting document D. Invoice correction request with reference to a standard order - Delivery - Transfer order - Post goods issue - Invoice - Accounting document Answer: AB Lead2pass provides guarantee of SAP C_TSCM62_66 exam because Lead2pass is an authenticated IT certifications site. The C_TSCM62_66 dump is updated with regular basis and the answers are rechecked of every exam. Good luck in your exam. C_TSCM62_66 new questions on Google Drive:
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